

## Frago Kourandi



Assistant professor  
Department of Economics  
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(since July 2018)

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Date of Birth: January 1, 1982

Place of Birth: Athens

Citizenship: Greek

### **Research and Teaching Interests**

Industrial Organization, Game Theory, Microeconomic Theory, Regulation and Competition Policy, Network Economics

### **Current teaching at NKUA**

- Microeconomic Theory I and Industrial Economics I
- Microeconomic Theory II and Industrial Economics II

### **Past positions**

- Economist, Market & Competition Monitoring Unit, Regulatory Authority for Energy (December 2013-July 2018), Athens, Greece
- Visiting Lecturer, interdepartmental Graduate Program in Management and Economics of Telecommunication Networks, National & Kapodistrian University of Athens, Greece
  - Microeconomics, Fall 2012, 2013
  - Investment under Uncertainty, Spring 2013
- Visiting Lecturer, Department of Economics, University of Ioannina, Ioannina, Greece
  - New Economy, Spring 2013
  - Special Topics in Economic Theory, Spring 2013
- Visiting Lecturer, Paris School of International Affairs, SciencesPo, Paris, France
  - Introduction to Microeconomics, Fall 2012 (Master's level)
- Postdoctoral researcher for the Chair on "Innovation and Regulation of digital services" (January 2011 - June 2012), Department of Economics & Social Sciences, Telecom ParisTech, Paris, France
- Visiting Lecturer, Department of Economics, Athens Univ. of Economics and Business, Athens, Greece
  - Applied Industrial Organization, Fall 2010
- Visiting Lecturer, Department of Economics, Univ. of Macedonia, Thessaloniki, Greece
  - Microeconomic Theory I, Fall 2010

### **Education**

- October 2005 - June 2010: Ph.D in Economics  
Thesis: "Essays on Strategic Vertical Relations", Committee: N. Vettas (Chair), K. Gatsios, Y. Katsoulacos  
Department of Economics, Athens University of Economics and Business, Athens, Greece

- October 2004 - September 2005: Ph.D Student in Economics  
(Advanced courses in Game Theory and Information Economics, Topics in Industrial Organization Theory, Dynamic Macroeconomics)  
Department of Economics, Athens University of Economics and Business, Athens, Greece
- September 2003 - January 2005: M.Sc. in Economic Theory (grade 9.41/10)  
Thesis: "Investment and Capital Market Imperfections. The Case of Greece", Committee: P. Sakellaris (Chair), E. Tsionas  
Department of Economics, Athens University of Economics and Business, Athens, Greece
- September 1999 - June 2003: B.A. in Economics (grade 7.92/10)  
Department of Economics, Athens University of Economics and Business, Athens, Greece

### **Grants and Honors**

- Scholarship for Young Researchers in the Area of On-line Search and Advertising, 7th International Conference on Competition and Regulation (CRESSE), Chania, Greece, July 2012 (Presenter of "Net Neutrality with Competing Internet Service Platforms")
- Greek State Scholarships Foundation (IKY), Scholarship for PhD studies (2008-2010)
- Karelias Foundation, Scholarship for PhD studies (2007)
- Bank of Cyprus, Scholarship for PhD studies (2005)
- Sepentzi Foundation, Scholarship for graduate studies (2004)
- Bank of Cyprus, Scholarship for graduate studies (2003-2004)
- IKY, Scholarship for undergraduate studies (1999-2002)

### **Publications**

- "Net Neutrality, Exclusivity Contracts and Internet Fragmentation" with Jan Krämer and Tommaso Valletti, *Information System Research*, Vol. 26, No 2, 2015
- "Net Neutrality with Competing Internet Platforms" with Marc Bourreau and Tommaso Valletti, *Journal of Industrial Economics*, Vol. 63, No 1, 2015
- "Technology Transfer, Contracting, and Product Market Competition" with Sabina Sachtachinskagias and Nikolaos Vettas, in *The Analysis of Competition Policy and Sectoral Regulation*, ed. by M. Peitz and Y. Spiegel, World Scientific, Now Publishers, 2014
- "Indicators of Business Performance and Progress Reform" research for EC, 2014
- "On the Economics of Non Horizontal Mergers", with Nikolaos Vettas, in *The Reform of EC Competition Law, New Challenges*, ed. by I. Lianos and I. Kokkoris, Kluwer, 2010
- (in Greek) "Ανταγωνισμός, ανταγωνιστικότητα και εξωστρέφεια. Η φύση και ο ρόλος των εμποδίων εισόδου", με τον Νικόλαο Βέττα στο *Ανταγωνιστικότητα για Ανάπτυξη: Προτάσεις Πολιτικής*, επιμέλεια Μ. Μασουράκης και Χ. Γκόρτσος, Ελληνική Ένωση Τραπεζών, 2014

### **Working papers**

- "Endogenous Spatial Differentiation with Vertical Contracting" with Nikolaos Vettas, Athens University of Economics and Business, CEPR discussion paper No. 7948

- “Dynamic Vertical Contracting with Learning-by-doing” with Nikolaos Vettas, working paper, Athens University of Economics and Business.
- “Vertical Trading Structures and Product Differentiation” with Nikolaos Vettas, working paper, Athens University of Economics and Business.
- “Information Sharing in Competing Vertical Hierarchies” with Nikolaos Vettas, working paper, Athens University of Economics and Business.

#### **Other Teaching Experience**

- Teaching Assistant, M.Sc. in Economics, Athens Univ. of Economics and Business, Athens, Greece:
  - Game Theory and Strategic Decisions, Fall 2005, 2006, 2007, 2008 and 2009
  - Microeconomic Theory II, Spring 2006, 2007, 2008, 2009 and 2010
- Teaching Assistant, MBA International program, Athens Univ. of Economics and Business, Athens, Greece:
  - Managerial Economics, Fall 2006, 2007 and 2008

#### **Additional Research Experience**

- Postdoctoral collaborator under the Thales project “New methods in the analysis of market competition: oligopoly, networks and regulation” (September 2012 - ), Department of Economics, Athens University of Economics and Business, Athens, Greece
- Member of the research team of the program «Action 2» of the *Athens University of Economics and Business*, January 2013 – May 2014
- Assistant for the organization of the annual international *Conference on Research on Economic Theory and Econometrics* (CRETE), Greece, 2007 - 2013
- Member of the research team of the Basic Research Funding Program (BRFP 3) of the *Athens University of Economics and Business*, March 2011 – August 2012
- Member of the research team of the Basic Research Funding Program (BRFP 2) of the *Athens University of Economics and Business*, January 2010 – January 2011
- Member of the research team of the Basic Research Funding Program (BRFP 1) of the *Athens University of Economics and Business*, March 2009 – June 2010
- Assistant for the local organization of the international conference *European Trade Study Group 2007 Ninth Annual Conference*, Athens, Greece, September 2007
- Research Assistant, *Frontier Economics Ltd*, Project on the competitiveness of the Greek economy, March 2005-October 2005

#### **Referee**

*Information Economics and Policy, Journal of Economics & Management Strategy, Telecommunication Policy, The BE Journal of Economic Analysis and Policy, Review of Network Economics, European Economic Review, Journal of Media Economics, Information System Research*

## Languages

Greek (native), English (fluent), German (advanced)

## Participation in Conferences and Workshops

- Association of Southern European Economic Theorists, ASSET 2019, Athens University of Economics and Business, Athens, Greece, October 2019 (presenter of "On the Dynamics of Technology Transfer")
- European Association for Research in Industrial Economics, EARIE 2018, Athens College, Athens, Greece, September 2018
- Fourteenth Conference on Research on Economic Theory and Econometrics (CRETE 2015), Chania, Greece, July 2015
- CEPR 2014 "IO School" and Conference on Applied Industrial Organization, Athens University of Economics and Business and IOBE, Athens, Greece, May 2014
- Twelfth Conference on Research on Economic Theory and Econometrics (CRETE 2013), Naxos, Greece, July 2013 (presenter of "Net Neutrality, Exclusivity Contracts and Internet Fragmentation")
- Eighth International Conference on Competition and Regulation (CRESSE), Corfu, Greece, July 2013 (Presenter of "Net Neutrality, Exclusivity Contracts and Internet Fragmentation")
- MaCCI Law and Economics Conference, The Future of the Internet: Network Neutrality, Search Neutrality and Vertical Foreclosure, Centre for European Economic Research (ZEW), Mannheim, Germany, October 2012 (Presenter of "Net Neutrality with Competing Internet Platforms")
- Conference on the Economics of Information and Communication Technologies, Telecom ParisTech, Paris, France, October 2012 (Presenter of "Exclusivity Contracts and Internet Fragmentation")
- European Association for Research in Industrial Economics, EARIE 2012, LUISS Guido Carli University, Rome, Italy, September 2012 (Presenter of "Net Neutrality with Competing Internet Platforms")
- Eleventh Conference on Research on Economic Theory and Econometrics (CRETE 2012), Milos, Greece, July 2012 (presenter of "Net Neutrality with Competing Internet Platforms")
- Seventh International Conference on Competition and Regulation (CRESSE), Chania, Greece, July 2012 (Presenter of "Net Neutrality with Competing Internet Platforms", Scholarship for Young Researchers in the Area of On-line Search and Advertising)
- Scientific Seminar: Communications & Media Markets: Emerging Trends & Policy Issues, European University Institute, Florence, Italy, May 2012 (Presenter of "Net Neutrality with Competing Internet Platforms")
- 3rd Workshop on the Economics of ICTs, University of Oporto, Oporto, Portugal, March 2012 (Presenter of "Net Neutrality with Competing Internet Platforms")
- Management & Economics of ICT Conference 2012, Ludwig-Maximilians-Universität, Munich, Germany, March 2012 (Presenter of "Net Neutrality with Competing Internet Platforms")
- Conference on the Economics of Information and Communication Technologies, Telecom ParisTech, Paris, France, September 2011 (Presenter of "Net Neutrality with Competing Internet Providers")
- European Association for Research in Industrial Economics, EARIE 2011, Stockholm School of Economics, Stockholm, Sweden, September 2011 (Presenter of "Dynamic Vertical Contracting with Learning-by-doing")
- 26th Meeting of the European Economic Association, University of Oslo, Oslo, Norway, August 2011 (Presenter of "Dynamic Vertical Contracting with Learning-by-doing")
- Tenth Conference on Research on Economic Theory and Econometrics (CRETE 2011), Milos, Greece, July 2011 (Session Chair)
- 2<sup>nd</sup> Workshop on Industrial Organization: Theory, Empirics and Experiments, University of Salento, Otranto, Italy, June 2011 (Presenter of "Dynamic Vertical Contracting with Learning-by-doing")
- CEPR 2011 "IO School" and Conference on Applied Industrial Organization, Tel Aviv University, Tel Aviv, Israel, May 2011 (Presenter of "Dynamic Vertical Contracting with Learning-by-doing")

- Workshop on “ Market Power in Vertically Related Markets”, INRA, Paris, France, February 2011 (discussant)
- European Association for Research in Industrial Economics, EARIE 2010, Sabanci University, Istanbul, Turkey, September 2010 (Presenter of “Upstream and Downstream Location Choices in Vertical Trading Structures”)
- Ninth Conference on Research on Economic Theory and Econometrics (CRETE 2010), Tinos, Greece, July 2010 (presenter of “Endogenous Spatial Differentiation with Vertical Contracting”)
- CEPR 2010 “IO School” and Conference on Applied Industrial Organization, Toulouse School of Economics, Toulouse, France, May 2010 (Presenter of “Endogenous Spatial Differentiation with Vertical Contracting”)
- European Association for Research in Industrial Economics, EARIE2009, University of Ljubljana, Ljubljana, Slovenia, September 2009 (Presenter of “Endogenous Spatial Differentiation with Vertical Contracting”)
- Eighth Conference on Research on Economic Theory and Econometrics (CRETE 2009) Tinos, Greece, July 2009 (presenter of “Endogenous Spatial Differentiation with Vertical Contracting”)
- Conference on Economic Design, University of Maastricht, Maastricht, Netherlands, June 2009 (Presenter of “Endogenous Spatial Differentiation with Vertical Contracting”)
- Workshop on Industrial Organization: Theory, Empirics and Experiments, University of Salento, Lecce, Italy, June 2009 (Presenter of “Endogenous Spatial Differentiation with Vertical Contracting”)
- 2nd PhD Conference in Economics 2009, in Memory of Vassilis Patsatzis, University of Athens, Greece, May 2009 (Presenter of “Endogenous Spatial Differentiation with Vertical Contracting”)
- Seventh Conference on Research on Economic Theory and Econometrics (CRETE 2008) Naxos, Greece, July 2008 (assistant for the organization of the conference)
- Endogenous Market Structures and Industrial Policy, University of Milan, Italy, June 2008, (Presenter of “Dynamic Vertical Contracting with Learning-by-doing”)
- 1st PhD Conference in Economics 2008, in Memory of Vassilis Patsatzis, University of Athens, Greece, May 2008 (Presenter of “Dynamic Vertical Contracting with Learning-by-doing”)
- Sixth Conference on Research on Economic Theory and Econometrics (CRETE 2007) Naxos, Greece, July 2007 (assistant for the organization of the conference)
- European Trade Study Group 2007 Ninth Annual Conference (ETSG 2007), Athens, Greece, September 2007 (assistant for the local organization of the conference)
- Structuring Regulatory Frameworks for Dynamic and Competitive South Eastern European Markets, the World Bank, Athens, Greece, December 2006
- Fifth Conference on Research on Economic Theory and Econometrics (CRETE 2006) Rethymnon, Greece, July 2006 (Presenter of “On Vertical Contracting with Learning by Doing”)
- Fourth Conference on Research on Economic Theory and Econometrics (CRETE 2005) Syros, Greece, July 2005
- Workshop on Political Economics and Economic Incentives, ΙΜΟΠ, Athens, Greece, June 2005
- Third Conference on Research on Economic Theory and Econometrics (CRETE 2004) Syros, Greece, July 2004

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